FOR IMMEDIATE RELEASE

FIU’s COLLEGE OF BUSINESS ADMINISTRATION’S ALUMNI CIRCLE ANNOUNCES NEW MEMBER

MIAMI, Fla. – (September 12, 2003) – Joyce J. Elam, Executive Dean of Florida International University’s College of Business Administration (CBA), recently appointed Miguel Rabay to her Alumni Circle.

The Circle consists of a dynamic group of mid to senior level alumni who serve as advisors to Executive Dean Elam and role models for current and future alumni. The group also lends its business expertise to help strengthen the College’s curricular and research efforts.

Rabay is the Founder and President of e-globalnavigators, Inc. (www.eglobalnavigators.com), a global consulting firm focused on implementing global strategies leveraging the web for start-ups and mid-size companies. Rabay, who has more than 20 years of experience in the high-tech industry and is an expert in the area of international marketing, first-hand experience developing new channels in foreign markets, is responsible for the vision and strategic direction of the company.

Previously, he was the founder of Glides, Inc., where he was the President and CEO. Under his management the company grew from two to 30 employees and he helped raise more than $6 million in angel investments and VC funding. He also was the Business Development Manager for the Middle East region of Microsoft Corporation. Rabay and his team justified the first subsidiary in the region located in Dubai. As the company’s Internal Marketing Manager, he directed the rollout and launch of Microsoft Access 1.0 and Fox Pro 2.5 products in Latin America, the Far East, Southeast Asia and in the AIME region. In addition, he was the VP of Sales and Marketing at Data-Tek Systems in Virginia. The company marketed and sold Retail Master, an accounting software product, considered by many to be a great solution for NCR. He developed the strategic relationship with NCR and developed a channel with their dealer sales force. He also was product marketing manager for Sema Group in the U.S.
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Rabay graduated in 1981 with a BA in International Relations from Florida International University and attended Executive MBA courses at Columbia University. He is a member of the international Who’s Who of Professionals and serves on the board of CIBER (Center for International Business, Education and Research) at the University of Washington, TCS (Center for Transnational and Comparative Studies) at FIU. He is fluent in English, French, Italian, Portuguese, Spanish and Arabic. He lives with his wife and two daughters in Sammamish, Washington.

Florida International University’s College of Business Administration (CBA), South Florida’s business education leader with unique expertise in international business, entrepreneurship, and information technology (IT), is the largest of FIU’s professional schools. It enrolls approximately 3,400 students in its undergraduate program and more than 1,100 graduate students in its Chapman Graduate School of Business each year. It also is South Florida’s top-rated business research school and one of only 454 business schools in the world accredited by the AACSB International—The Association to Advance Collegiate Schools of Business. The College’s Chapman School offers the 6th largest part-time MBA program among this group. U.S. News & World Report ranked the College’s undergraduate international business program 14th in the nation. Business Week (October 21, 2002) ranked it among the best in the U.S., placing it in the group with American, Fordham, George Washington, South Carolina, Syracuse, Rutgers, Tulane, and others. The August 15, 2003 issue of America Economia, a premier pan-regional business journal, rated it among the top 50 international MBA schools for Latin American students. Hispanic Business (March 2002) ranked the CBA among the top five business schools for Hispanics. The College also is one of only 30 business schools to have received a Department of Education grant to establish and support an international business center.

For additional information about the CBA and its Chapman School, please call Assistant Dean Sally Gallion at (305) 348-6631 email gallions@fiu.edu or visit the College’s website at www.fiu.edu/~cba.

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