

SUZANNE HOLLANDER

P.O. Box 398595 • Miami Beach, FL 33239 • Direct: 786.202.0587 • suzanne.hollander@gmail.com

EDUCATION

UNIVERSITY OF MIAMI SCHOOL OF LAW, SOIA MENTSCHIKOFF SCHOLAR

- J.D. 2000 *Magna Cum Laude*; LLM Real Estate Courses in Commercial Leasing and Loan Work Outs
- Awarded 3 year academic full tuition scholarship & stipend; *Inter-American Law Review*

DARTMOUTH COLLEGE

- B.A. Government. 1995 *Cum Laude*; 2 Awards academic excellence; Awarded Mellon and Rockefeller Grants for Senior Research

LONDON SCHOOL OF ECONOMICS

- Fall 1993

CURRENT REAL ESTATE EXPERIENCE

REAL ESTATE INSTRUCTOR – FLORIDA INT’L UNIVERSITY (“FIU”) TIBOR AND SHEILA HOLLO SCHOOL OF REAL ESTATE ‘09 – Present
INDUSTRY LIAISON FOR FIU’S JEROME BAIN REAL ESTATE INSTITUTE TO THE REAL ESTATE COMMUNITY

- Develop and teach Legal Environment of Real Estate to international graduate and undergraduate students, topics include development, site selection, commercial leases, zoning, land use, property management, contract negotiation, valuation, distress investment, taxes etc.

REAL ESTATE ADJUNCT INSTRUCTOR – NEW YORK UNIVERSITY (“NYU”) SCHACK INSTITUTE OF REAL ESTATE ‘12-Present

- Develop and teach Fundamentals of Commercial Leases and Legal Principles and Practices of Real Estate Transactions .

PRINCIPAL, REAL ESTATE ADVISORY AND REPRESENTATION, LLC ‘08- Present

- Provide real estate advisory and representation services including project development, leasing, land use, zoning, market evaluation/research, property tax abatement, tenant/property management to private property owners, buyers and municipalities
- Work with appraisers and lenders on valuation/financing; Negotiate purchase, sale, lease contracts and entitlements/use incentives

PAST REAL ESTATE EXPERIENCE

CORPORATE COUNSEL + PROJECT DEVELOPER - PARADISE INT’L DEVELOPMENT LLC ‘05-’06 and ‘07 – ‘08

- Directed entitlement process, including permitting and replat, for 3 mixed use towers, managed city, state and federal gov’t relations
- Reviewed and drafted contracts including leases, purchase/sale agreements, corporate documents; Managed tenants and outside counsel
- Attended & prepared for hearings/meetings at City Commission and Planning and Zoning Board

ATTORNEY, REAL ESTATE- CORPORATE - FERRELL SCHULTZ LLP 0’02-’04

- Drafted and negotiated commercial office leases, letters of intent, purchase and sale contracts, mortgage documents

ATTORNEY, CORPORATE- COMMERCIAL LITIGATION - HOLLAND & KNIGHT LLP ‘00-’02

- Drafted contracts, pleadings and memoranda; Attended hearings; Generated clients through presentations

REAL ESTATE SPEAKING ENGAGEMENTS, PUBLICATIONS AND GOVERNMENT ACTIVITY

MODERATOR, RETAIL FINANCE PANEL - CRITTENENDEN NATIONAL REAL ESTATE FINANCE CONFERENCE Fall 2012

- Moderate, lead retail real estate finance panel with Wal-Mart’s VP of Real Estate, Stiles VP Acquisitions & BB&T Commercial Lender

COMMERCIAL REAL ESTATE CONTRIBUTOR, SCOTSMAN GUIDE – LEADING NATIONAL MORTGAGE ORIGINATOR PUBLICATION Fall 2012

- Author “Between the Lease Lines: Know How Lenders Review a Property’s Lease Agreements”
- Author “Feel Secure About Your Deal’s Collateral: Know Which Aspects of the Property Lenders Will Scrutinize”

LEADER, ANNUAL URBAN CITY REAL ESTATE DEVELOPMENT BOAT TOUR ‘10- Present

- Develop and Lead Urban City Development Boat Tour use Miami’s dense waterfront development as a case study for urban development around the world – over 130 people attend including Property Appraiser, Zoning Director, Developers, Students

REAL ESTATE COLUMNIST , COMMUNITY NEWSPAPERS <http://www.communitynewspapers.com/author/suzanne-hollander> ‘12- Present

- Author Professor Real Estate® column on national commercial and residential real estate issues

PEER REAL ESTATE REVIEWER, ROUTLEDGE PUBLISHERS Fall 2012

- Selected by Associate Editor of Property and Real Estate to peer of proposed book “Legal Aspects of Built Environment”

CHAIR, U CREW, COMMERCIAL REAL ESTATE WOMEN –EDUCATION OUTREACH ‘12 - Present

REAL ESTATE EVALUATION SELECTION COMMITTEE MEMBER, CITY OF MIAMI BEACH ‘09

- Selected by City of Miami Beach Real Estate/Development Office to choose commercial brokers to lease City owned property

SKILLS, LICENSES, INTERESTS

Florida Bar, Realtor - Florida, Excel, Loopnet- Commercial Real Estate Data Base, MLS, Epsilon and WIMBA Synchronous Education Technology, Blackboard Learn, Kickboxing, Sailing, author www.professorrealestate.com