



Alabao Roofing Services

Background

I founded this company to turn my dream of owning a business into reality. I wanted to show that with determination, anything is achievable. Starting a roofing company made perfect sense because my husband had over 20 years of experience in the industry, providing us with the expertise needed to help us flourish. In 2020, I obtained my roofing contractor license and established Alabao Roofing Services.

Our range of services includes roof installations, repairs, replacements, waterproofing, skylight installations, and more.

Solution

My business has experienced remarkable growth, all thanks to the invaluable support provided by the Miami-Dade Business Navigator Program. They have connected me with various government organizations, offered essential training and education, and facilitated my participation in networking events.

Their services have played a pivotal role in expanding my business across various areas:

- **Marketing and Sales:** The consultations and advice I've received have significantly boosted my advertising and sales figures.
- **Certifications:** With the program's assistance, I obtained certification as a Micro Business Enterprise and Minority/Women Business Enterprise with Miami-Dade Public Schools. I'm also now certified as a Women and Minority-owned business with the State of Florida. Currently, I'm in the process of obtaining certification as a Small Business with Miami Dade County.
- **Financial Management:** I received valuable education on accounting and QuickBooks training, which has allowed me to effectively organize my financial records. Additionally, I was introduced to the Apprentice Florida program offered by Career Source, where they cover the full salary of one of my employees during training.
- **Capital:** Thanks to the program's support, I secured a \$12,000 grant from Miami Open for Business organization and a \$48,000 loan through Ascendus.

From the Owners

“Consider embracing opportunities to access free resources and participate in networking events. Join the Miami-Dade Business Navigator, and if you're located in Homestead, South Florida also explore South Dade Connections.”

Business Owners Names: Idalmys Pulido

Company Name: Alabao Roofing Services

Phone Number: 786-601-9015

Website: <https://alabaoroofing.com/>

Location: Homestead, FL.